

McGladrey & Pullen

Certified Public Accountants

**The Endowment Fund of
The University of North Carolina at Greensboro
(A Component Unit of The University of North Carolina at Greensboro)**

Financial and Compliance Report
Year Ended June 30, 2007

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McGladrey & Pullen

Certified Public Accountants

Independent Auditor's Report

The Board of Trustees
The Endowment Fund of
The University of North Carolina at Greensboro
Greensboro, North Carolina

We have audited the accompanying statements of net assets of The Endowment Fund of The University of North Carolina at Greensboro (the "Fund"), a component unit of The University of North Carolina at Greensboro, as of June 30, 2007 and 2006, and the related statements of revenues, expenses and changes in net assets and cash flows for the years then ended. These financial statements are the responsibility of the Fund's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Fund as of June 30, 2007 and 2006, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 2, 2007 on our consideration of the Fund's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

The management's discussion and analysis on pages 2 through 4 is not a required part of the basic financial statements but is supplementary information required by accounting principles generally accepted in the United States of America. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurement and presentation of the required supplementary information. However, we did not audit the information and express no opinion on it.

McGladrey & Pullen, LLP

Greensboro, North Carolina
November 2, 2007

The Endowment Fund of
The University of North Carolina at Greensboro

Management's Discussion and Analysis (Unaudited)
Year Ended June 30, 2007

Introduction

The Endowment Fund of The University of North Carolina at Greensboro (the "Endowment Fund") provides the following management discussion and analysis ("MD&A") as an overview of the financial activities for the fiscal year ended June 30, 2007. This discussion, along with the following financial statements and related footnote disclosures, has been prepared by management and comprise the Endowment Fund's complete financial report. The financial statements, footnotes and this discussion are the responsibility of management.

The purpose of the MD&A is to identify significant transactions that have financial impact and to highlight favorable and unfavorable trends. However, this discussion and analysis should be read in conjunction with, and is qualified in its entirety by, the related financial statements and footnotes.

Using the Financial Report

The Endowment Fund's financial report includes three financial statements: the statements of net assets; the statements of revenues, expenses and changes in net assets; and the statements of cash flows. The Endowment Fund is a part of the UNCG financial report and therefore is prepared in accordance with Governmental Accounting Standards Board ("GASB") principles.

Statements of Net Assets

The statement of net assets is a "point of time" financial statement that presents the assets, liabilities, and net assets of the Endowment Fund. The purpose of this financial statement is to present to the readers of the Endowment Fund's financial report a fiscal snapshot as of the end of its fiscal year (i.e., June 30th).

From the data presented, readers of these statements are able to determine the assets available to continue the operations of the Endowment Fund. The statements of net assets also provide a picture of the net assets (assets minus liabilities) and their availability for expenditure by the Endowment Fund. Net assets are divided into two major categories: unrestricted net assets; and restricted net assets, which are reflected in two subcategories – expendable and nonexpendable. These two categories of net assets are discussed further in the footnotes to the financial statements.

	<u>2007</u>	<u>2006</u>	<u>2005</u>
Assets	<u>\$ 97,707,947</u>	<u>\$ 84,234,259</u>	<u>\$ 74,252,692</u>
Liabilities	<u>26,341</u>	<u>-</u>	<u>-</u>
Net assets:			
Restricted:			
Nonexpendable	40,266,647	38,445,853	35,896,722
Expendable	49,155,688	7,418,415	32,865,655
Unrestricted	8,259,271	38,369,991	5,490,315
Total net assets	<u>\$ 97,681,606</u>	<u>\$ 84,234,259</u>	<u>\$ 74,252,692</u>

The Endowment Fund of
The University of North Carolina at Greensboro

Management's Discussion and Analysis (Unaudited)
Year Ended June 30, 2007

Statements of Net Assets (Continued)

The total assets of the Endowment Fund increased by approximately \$13.4 million, \$10.0 million and \$6.4 million for the years ended June 30, 2007, 2006 and 2005, respectively. The increases in total assets is attributable primarily to new gifts to the Fund and investment performance.

The Endowment Fund invests in the University of North Carolina at Greensboro Investment Fund. The Endowment Fund owns 52.8% of the pooled investments totaling approximately \$183.8 million. The University Investment Fund pool assets are diversified with 80% equities (of which 29% are in hedge fund and alternative investments), 15% bonds, and 5% in cash and short-term investments. The Fund had a total rate of return of 18.7% for the fiscal year, outperforming the 17.6% return of a passive benchmark consisting of 80% Standard & Poor's 500 plus 20% Lehman Brothers Aggregate.

Statements of Revenues, Expenses and Changes in Net Assets

Changes in total net assets as presented on the statements of net assets are based on the activity presented in the statements of revenues, expenses and changes in net assets. The purpose of this statement is to present the revenues earned by the Endowment Fund, both operating and nonoperating, and the expenses incurred by the Fund, operating and nonoperating, and any other revenues, expenses, gains and losses earned or incurred by the Fund.

Nonoperating revenues are revenues earned for which goods and services are not provided. Nonoperating expenses are expenses not directly related to the normal operations of the Endowment Fund (e.g., investment expenses). Additions to the principal of permanent endowments are reported separately after nonoperating revenues and expenses.

	2007	2006	2005
Net nonoperating revenue	\$ 14,628,720	\$ 9,364,906	\$ 7,373,400
Additions to permanent endowments	1,825,349	1,803,790	1,343,866
Transfers from The UNCG Excellence Foundation	-	815,888	-
Transfers from the University	2,444	595,899	-
Transfers to the University	(3,009,166)	(2,598,916)	(2,349,693)
Increase in net assets	13,447,347	9,981,567	6,367,573
Beginning net assets	84,234,259	74,252,692	67,885,119
Ending net assets	<u>\$ 97,681,606</u>	<u>\$ 84,234,259</u>	<u>\$ 74,252,692</u>

The 2007, 2006 and 2005 statements of revenues, expenses and changes in net assets reflect increases in the net assets at the end of each year due to overall investment earnings, which is partially offset by the amount of transfers to the University in excess of endowment gifts received.

The Endowment Fund of
The University of North Carolina at Greensboro

Management's Discussion and Analysis (Unaudited)
Year Ended June 30, 2007

Statements of Cash Flows

The final statement presented by The University of North Carolina at Greensboro Endowment Fund is the statement of cash flows. This statement is divided into two parts and presents detailed information about the cash activity of the Fund during the year. The first section reflects cash flows from noncapital financing activities. This section reflects the cash received and spent for nonoperating, noninvesting, and noncapital financing purposes. The second section reflects the cash flows from investing activities and shows purchases, proceeds, and earnings from investing activities.

	2007	2006	2005
Net cash used in noncapital financing activities	\$ (1,064,777)	\$ (199,227)	\$ (987,070)
Net cash provided by investing activities	1,022,148	165,300	978,771
Net decrease in cash	(42,629)	(33,927)	(8,299)
Beginning cash	16,288	50,215	58,514
Ending cash	<u>\$ (26,341)</u>	<u>\$ 16,288</u>	<u>\$ 50,215</u>

In both 2007, 2006 and 2005, the major sources of cash included in noncapital financing activities are endowment gifts, which are offset by transfers to the University. The major uses of cash included in investing activities is the purchase of investments, which is offset by investment earnings.

Economic Outlook

Management is not aware of any currently known facts, decisions, or conditions that are expected to have a significant effect on the Endowment Fund's financial position or results of operations during fiscal year 2007-08 beyond those unknown variations having a global effect on virtually all types of business operations. We anticipate the current fiscal year will be very similar to the 2006-07 fiscal year and, accordingly, will maintain a close watch over resources so that the Fund will be able to react to unknown internal and external issues.

Management will continue to employ the Endowment Fund's long-term investment strategy to maximize total returns, at an appropriate level of risk, while utilizing a spending rate policy to insulate the Endowment Fund's operations from temporary market volatility.

While it is not possible to predict ultimate results, we believe that the Endowment Fund's overall financial condition is strong enough to weather most economic uncertainties.

The Endowment Fund of
The University of North Carolina at Greensboro

Statements of Net Assets
June 30, 2007 and 2006

	2007	2006
Assets		
Restricted cash	\$ -	\$ 16,288
Other assets	722,500	731,394
Endowment investments	96,985,447	83,486,577
Total assets	97,707,947	84,234,259
Liabilities		
Due to UNCG	26,341	-
Net Assets		
Restricted for:		
Nonexpendable:		
Scholarships and fellowships	20,450,217	19,566,300
Endowed professorships	10,206,372	9,830,332
Departmental uses	7,116,924	6,549,849
Other	2,272,236	2,289,709
Loans	220,898	209,663
Expendable:		
Scholarships and fellowships	26,755,462	21,279,777
Endowed professorships	11,840,207	9,196,174
Departmental uses	9,108,941	7,065,099
Loans	957,507	784,136
Other	493,571	44,805
Unrestricted	8,259,271	7,418,415
	\$ 97,681,606	\$ 84,234,259

See Notes to Financial Statements.

The Endowment Fund of
The University of North Carolina at Greensboro

Statements of Revenues, Expenses and Changes in Net Assets
Years Ended June 30, 2007 and 2006

	2007	2006
Nonoperating revenue:		
Investment earnings	\$ 14,512,124	\$ 8,642,406
Noncapital gifts	116,596	722,500
Earnings before additions to permanent endowments and transfers	14,628,720	9,364,906
Additions to permanent endowments	1,825,349	1,803,790
Transfers from the UNCG Excellence Foundation	-	815,888
Transfers from the University	2,444	595,899
Transfers to the University	(3,009,166)	(2,598,916)
Increase in net assets	13,447,347	9,981,567
Net assets:		
Beginning	84,234,259	74,252,692
Ending	\$ 97,681,606	\$ 84,234,259

See Notes to Financial Statements.

The Endowment Fund of
The University of North Carolina at Greensboro

Statements of Cash Flows
Years Ended June 30, 2007 and 2006

	2007	2006
Cash Flows From Noncapital Financing Activities		
Additions to permanent endowments and noncapital gifts	\$ 1,941,945	\$ 1,803,790
Transfers to the University	(3,009,166)	(2,598,916)
Transfers from the University	28,785	595,899
Net cash used in noncapital financing activities	(1,038,436)	(199,227)
Cash Flows From Investing Activities		
Net purchase of investments and related fees	(482,810)	(1,042,035)
Interest and dividends on investments	1,504,958	1,207,335
Net cash provided by investing activities	1,022,148	165,300
Net decrease in cash	(16,288)	(33,927)
Cash:		
Beginning	16,288	50,215
Ending	<u>\$ -</u>	<u>\$ 16,288</u>
Supplementary Schedule of Noncash Investing, Capital and Financing Activities		
Change in fair value of investments for realized and unrealized gains	<u>\$ 9,732,947</u>	<u>\$ 7,844,330</u>
Receipt of investments in settlement due from the Excellence Foundation of The University of North Carolina at Greensboro	<u>\$ -</u>	<u>\$ 815,888</u>
Noncash receipt of land	<u>\$ -</u>	<u>\$ 722,500</u>

See Notes to Financial Statements.

The Endowment Fund of
The University of North Carolina at Greensboro

Notes to Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies

Nature of activities: The Endowment Fund of The University of North Carolina at Greensboro includes the endowments and similar funds of The University of North Carolina at Greensboro and exists to supplement state appropriations to the end that the University may improve and increase its functions, may enlarge its areas of service, and may become more useful to a greater number of people. These financial statements include the accounts of The Endowment Fund of The University of North Carolina at Greensboro (the "Fund") only and none of the other funds of the University or its affiliated organizations. The Fund is a component unit of The University of North Carolina at Greensboro; therefore, the Fund's financial statements are blended with those of The University of North Carolina at Greensboro.

A summary of the Fund's significant accounting policies follows:

Financial statements: The accompanying financial statements are presented in accordance with accounting principles generally accepted in the United States of America as prescribed by the Governmental Accounting Standards Board ("GASB"). The full scope of the Fund's activities is considered to be a single business-type activity ("BTA") and, accordingly, is reported within a single column in the basic financial statements.

Basis of accounting: The financial statements of the Fund have been prepared using the economic resource measurement focus and the accrual basis of accounting. Under the accrual basis, revenues are recognized when earned, and expenses are recorded when an obligation has been incurred.

In accordance with GASB Statement No. 20, *Accounting and Financial Reporting for Proprietary Funds and Other Governmental Entities That Use Proprietary Fund Accounting*, the Fund follows all GASB pronouncements as well as Financial Accounting Standards Board ("FASB") Statements and Interpretations, Accounting Principal Board Opinions and Accounting Research Bulletins, unless those pronouncements conflict with or contradict GASB pronouncements.

Net assets: The Fund's net assets are classified as follows:

Restricted net assets – nonexpendable: Nonexpendable restricted net assets include endowments and similar type assets whose use is limited by donors or other outside sources and as a condition of the gift, the principal is to be maintained in perpetuity.

Restricted net assets – expendable: Expendable restricted net assets include resources in which the Fund is legally or contractually obligated to spend the resources in accordance with restrictions imposed by external parties. Expendable net assets also include amounts of net appreciation on investments of donor-restricted endowments that are available for authorization for expenditure by the governing board.

Unrestricted net assets: Unrestricted net assets include resources derived from unrestricted gifts and earnings on those gifts. Similar net assets are quasi-endowment net assets (net assets functioning as endowment) which the Board of Directors has determined are to be retained and invested. Since these net assets are internally designated rather than externally restricted, the Board of Trustees has the right to decide at any time to expend the principal.

The Endowment Fund of
The University of North Carolina at Greensboro

Notes to Financial Statements

Note 1. Nature of Activities and Significant Accounting Policies (Continued)

Cash with State Treasurer: In accordance with North Carolina General Statutes, The Endowment Fund of The University of North Carolina at Greensboro deposits its cash with the State Treasurer of North Carolina. At June 30, 2007 and 2006, the Fund's portion of cash deposited with the State Treasurer was \$-0- and \$16,288, respectively. It is the State Treasurer's policy and practice for the deposits not covered by federal depository insurance to be covered by collateral held by the State of North Carolina's agent in the name of the State.

Investments: Investments are stated at fair value. Investment in the investment pool is determined on a market unit valuation basis.

Note 2. Investments

Investments consist of the following:

	Fair Value	
	2007	2006
Investment pool	\$ 96,985,447	\$ 83,486,577

The investment pool is managed and invested by The University of North Carolina at Greensboro Investment Fund, Incorporated. The UNCG Excellence Foundation, The University of North Carolina at Greensboro Human Environmental Sciences Foundation, Incorporated, The Endowment Fund of The University of North Carolina at Greensboro, The Alumni Association of The University of North Carolina at Greensboro and The Associated Campus Ministries of The University of North Carolina at Greensboro are the sole members of The University of North Carolina at Greensboro Investment Fund, Incorporated.

Assets and ownership interests of the investment pool are determined on a market unit valuation basis. The original basis was \$1,000.00 per unit. For the years ended June 30, 2007 and 2006, the total rate of return was a gain of 18.7% and 12.3%, respectively. As of June 30, 2007 and 2006, total units of 55,043.74 and 54,927.09 had a market value of \$3,338.28 and \$2,833.61 per unit, and the Fund owned 29,052.55 units and 29,462.95 units, respectively.

The Fund realized a net gain of \$3,673,784 and \$4,016,933 from the sale of investments for the years ended June 30, 2007 and 2006, respectively. The calculation of realized gains and losses is independent of the calculation of the increase in the fair value of investments. The net increase in the fair value of investments during the years ended June 30, 2007 and 2006 was \$9,732,947 and \$3,827,397, respectively. These amounts take into account all changes in the fair value (including purchases and sales) that occurred during the period. The cumulative unrealized gain on investments held at June 30, 2007 and 2006 is \$27,542,316 and \$17,809,369, respectively.

The Endowment Fund of
The University of North Carolina at Greensboro

Notes to Financial Statements

Note 2. Investments (Continued)

The University of North Carolina at Greensboro Investment Fund, Incorporated investment pool is diversified as follows:

	Fair Value	
	2007	2006
Short-term investments	\$ 9,415,495	\$ 9,436,889
Corporate securities:		
Common stocks	11,942,101	9,770,840
International	996,524	963,504
Mutual funds:		
Domestic equity	16,863,004	27,918,469
International equity	20,130,929	13,341,565
Fixed income	19,358,021	19,326,471
Fixed income global	7,384,949	7,368,469
Partnerships		
Hedge funds	34,913,060	28,197,003
Inflation hedging	4,453,357	4,655,560
Real estate securities	12,408,058	13,107,020
US Equities	44,049,510	20,883,798
Venture Capital	1,779,510	552,366
	<u>\$ 183,694,518</u>	<u>\$ 155,521,954</u>

Investments in the investment pool are stated at fair value. Equity securities and mutual funds are stated at quoted value. Investments in partnerships are stated at net unit value based on the fair value of the partnerships' assets (determined based on values supplied by pricing services, market quotations and other pricing sources believed to be reliable). The Fund invested in partnerships during the period that place funds with various managers who invest primarily in derivatives. These partnerships consist primarily of a broadly diversified group of equity long/short managers with a small allocation to distressed and merger arbitrage managers. Detailed information regarding the derivative investments is not available to the Fund.

Credit risk: The Fund does not have a formal policy regarding credit risk.

Interest rate risk: The Fund does not have a formal investment policy that limits the investment maturities as a means of managing its exposure to fair value losses arising from interest rates.

The Endowment Fund of
The University of North Carolina at Greensboro

Notes to Financial Statements

Note 2. Investments (Continued)

Although the Fund does not have a formal policy addressing credit and interest rate risks, the Investment Fund, which accounts for approximately 100% of the Fund's investments at June 30, 2007 and 2006, does have a policy addressing those risks. The policy governing the investments in the investment pool is as follows:

Investment Fund credit risk and interest rate risks: Credit risk is the risk that an issuer or other counterparty to an investment will not fulfill its obligations. Interest rate risk is the risk of a debt investment's exposure to fair value fluctuations arising from changing interest rates. The Fund's formal policy limits the majority of fixed income holdings to those investments that have a high quality rating (AA or better) and those with a sufficient duration (4 years or more) to provide effective protection in a deflationary environment.

Investment earnings are distributed based on policy administered by The University of North Carolina Investment Fund, Inc. Any excess return over the established policy is reinvested by the Fund. For the years ended June 30, 2007 and 2006, 4.25% of the average market value at December 31 of the three previous years was distributed. The Investment Fund makes distributions directly to the University on the Endowment Fund's behalf.

Note 3. Pledges Receivable

As of June 30, 2007 and 2006, outstanding endowment pledges to the Fund total \$2,606,761 and \$787,830, respectively. In accordance with GASB Statement 33, *Accounting and Financial Reporting for Nonexchange Transactions*, endowment pledges are not recorded and recognized until received due to the passage of the restrictions associated with the pledges.

Note 4. Administrative Expenses

Certain administrative costs related to the Fund, including accounting services, fund-raising expenses and gift receipting services, have been absorbed by The University of North Carolina at Greensboro. It is not possible to determine the amount of such costs and no allocation has been made between The University of North Carolina at Greensboro and the Fund.

Note 5. Risk Management

The Fund is exposed to various risks of loss related to torts; theft of, damage to, and the destruction of assets; errors and omissions; and natural disasters. These exposures to loss are handled through The University of North Carolina at Greensboro via a combination of methods, including participation in various risk pools administered by the State of North Carolina, purchase of commercial insurance and self-retention of certain risks.

There have been no significant reductions in insurance coverage from the previous year and settled claims have not exceeded coverage in any of the past three fiscal years.

Additional details on The University of North Carolina at Greensboro's risk management programs are disclosed in the financial report of The University of North Carolina at Greensboro.

Note 6. Income Taxes

The Fund is exempt from federal income tax under the provisions of the Internal Revenue Code Section 115.

McGladrey & Pullen

Certified Public Accountants

**Independent Auditor's Report
on Internal Control Over Financial Reporting
and on Compliance and Other Matters Based
on an Audit of Financial Statements Performed in
Accordance With *Government Auditing Standards***

The Board of Directors
The Endowment Fund of
The University of North Carolina at Greensboro
Greensboro, North Carolina

We have audited the financial statements of The Endowment Fund of The University of North Carolina at Greensboro (the "Fund") as of and for the year ended June 30, 2007, and have issued our report thereon dated November 2, 2007. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Fund's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Fund's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Fund's internal control over financial reporting

A control deficiency exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects the entity's ability to initiate, authorize, record, process, or report financial data reliably in accordance with generally accepted accounting principles such that there is more than a remote likelihood that a misstatement of the entity's financial statements that is more than inconsequential will not be prevented or detected by the entity's internal control.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood that a material misstatement of the financial statements will not be prevented or detected by the entity's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in internal control that might be significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Fund's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of the Board of Directors, Audit Committee, management, The University of North Carolina at Greensboro and the State Auditor of North Carolina and is not intended to be and should not be used by anyone other than these specified parties.

McGladrey & Pullen, LLP

Greensboro, North Carolina
November 2, 2007