

JIYOUNG HWANG, PhD

Associate Professor of Marketing

Margaret Van Hoy Hill Dean's Notable Scholar

Department of Marketing, Entrepreneurship, Hospitality & Tourism

Bryan School of Business & Economics

University of North Carolina at Greensboro

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Ranked as the Top 2% Most-Cited Researchers Worldwide (2023)

<https://www.uncg.edu/campus-weekly/twenty-six-uncg-scientists-among-most-cited/>

ACADEMIC EMPLOYMENT

Associate Professor of Marketing, University of North Carolina at Greensboro, USA	2019 - Present
Assistant Professor of Marketing, University of North Carolina at Greensboro	2013 – 2019
Visiting Research Scholar, Korea University, Seoul, Korea	Summer 2015
*Business school at Korea University is one of the top 3 business schools in Korea	
Post-Doctoral Researcher & Instructor, University of Florida, USA	2010 – 2013
Taught International Business for Business Graduates	
Visiting Teaching Professor, Aalto University, Mikkeli, Finland	2013 – 2013
Taught International Marketing Strategy	
Teaching/Research Assistant & Instructor, Ohio State University, USA	2006 – 2009

EDUCATION

PD.B. (Post-Doctoral Bridge Program), University of Florida , Gainesville, FL, USA	2011
Track advisors: Dr. Joe Alba (Marketing) and Dr. Jason Colquitt (Management)	
Ph.D., The Ohio State University , Columbus, OH, USA	2006 – 2010
Major (Minor) Retail and Consumer Studies (Quantitative Psychology Minor)	
Dissertation: “Rewarding Corporate Social Responsibility (CSR) through CSR Communication: Exploring Spillover Effects in Retailer Private Brands and Loyalty Programs”	
Honors/ College Graduate Dissertation Fellowship (2009-2010), Dickey-Meacham Scholarship,	
Awards: Graduate research and teaching assistantships (2006-2009)	
M.S., Michigan State University , East Lansing, MI, USA	2003 – 2005
Major: Retailing (with emphasis on International Retailing)	
Thesis: “The Role of Information and Consumer Characteristics in Risk Perception and Store Patronage: An Exploration of Innovative Retail Technology, Radio Frequency Identification (RFID)”	
Honors/ Mary Louise Gephart-Donnell Scholarship, Graduate Office Scholarship,	
Awards: Research Enhancement Fellowship	
B.S., Hanyang University , Seoul, Korea	1996 – 2001
Major: Fashion Marketing	
Honors/ Summa Cum Laude (Graduated as the 1st student of the graduates),	
Awards: Four Full Scholarships & Two Honor Scholarships	

RESEARCH EXPERIENCE

Research Interests: Role of Artificial Intelligence (AI) and Consumer Journey in the Digital Era and Virtual Environment, Gamification and Consumer Motivation in Loyalty Program, Conscious Capitalism

PUBLICATIONS

24. Choi, L. and **Hwang, J.** (2023). What Drives Consumer Perceptions and Adoption of Cannabidiol (CBD) Products? *Journal of Marketing Management*, 39(15-16), 1417-1450.
23. **Hwang, J.** and Kim, S. (2022). The Effects of Packaging Design of Private Brands on Consumers' Responses. *Psychology & Marketing*, 39(4), 777-796.
22. Nakata, C. and **Hwang, J.** (2020). Design Thinking for Innovation: Composition, Contingency, and Consequences for Firms. *Journal of Business Research*, 118, 117-128.
21. Cho, E. and **Hwang, J.** (2020). Drivers of Consumer-based Brand Equity: A Two-Country Analysis of Perceived Brand Origin and Identity Expressiveness. *International Marketing Review*, 37(2), 241-259.
20. **Hwang, J.** and Choi, L. (2020). Having Fun while Receiving Rewards?: Exploration of Gamification in Loyalty Programs for Consumer Loyalty. *Journal of Business Research*, 106, 365-376.
19. Hur, C., **Hwang, J.** and Yeo, C. (2020). The Differential Impact of Consumer's Thinking Styles on Brand Placement: A Cross-Cultural Study. *Journal of Brand Management*, 27(3), 300-311.
18. **Hwang, J.** and Chung J-E. (2019). What Drives Consumers to Certain Retailers for Organic Food Purchase: The Role of Fit for Consumers' Retail Store Preference. *Journal of Retailing and Consumer Services*, 47, 293-306.
17. Choi, L. and **Hwang, J.** (2019). The Role of Prosocial and Proactive Personality in Customer Citizenship Behaviors. *Journal of Consumer Marketing*, 36(2), 288-305.
16. **Hwang, J.** (2019). Managing the Innovation Legitimacy of Sharing Economy. *International Journal of Quality Innovation*, 5(1), 1-21.
15. **Hwang, J.** and Chung, J-E. (2018). The Role of Business Ethics in Management in Small Retailer-Supplier Business Relationships. *Journal of Small Business Management*, 56(2), 348-368.
14. **Hwang, J.** and Hur, C. (2017). Collaborative Economy as Global Social Innovations: Perspectives from Institutional Theory and Social Construction Theory. *Korean Research Academy of Distribution and Management*, 20(6), 113-123.
13. **Hwang, J.** and Griffiths, M. (2017). Share More, Drive Less: Millennials Value Perception and Behavioral Intent in Using Collaborative Consumption Services. *Journal of Consumer Marketing*, 34(2), 132-146.
12. Lawson, S. J., Gleim, M. R., Perren, R. and **Hwang, J.** (2016). Freedom from Ownership: An Exploration of Access-based Consumption. *Journal of Business Research*, 69(8), 2615-2623.
11. Lee, H. and **Hwang, J.** (2016). The Driving Role of Consumers' Perceived Credence Attributes in Organic Food Purchase Decisions: A Comparison of Two Groups of Consumers. *Food Quality and Preference*, 54, 141-151.
10. **Hwang, J.** (2016). Creating Shared Value: The Role of Conscious Capitalism in Consumer-Brand Relationship. *Journal of Social Value and Enterprise*, 9(1), 65-98.
9. Canziani, B., **Hwang, J.** and Byrd, E. (2016). Further Exploration of Subjective Knowledge in the Wine Sector. *International Journal of Wine Business Research*, 28(3), 246-265.
8. **Hwang, J.** (2016). Organic Food as Self-Presentation: The Role of Psychological Motivation in Older Consumers' Purchase Intention of Organic Food. *Journal of Retailing and Consumer Services*, 28, 281-287.
7. **Hwang, J.** and Yun, J-S. (2015). Mechanism of Psychological Distress-Driven Smoking Addiction Behavior. *Journal of Business Research*, 68(10), 2189-2197.
6. **Hwang, J.** and Kandampully, J. (2015). Embracing CSR in Pro-social Relationship Marketing Program: Understanding Driving Forces of Positive Consumer Responses. *Journal of Services Marketing*, 29(5), 344-353.
5. Cho, J., Chung, J. and **Hwang, J.** (2015). Effects of Satisfaction and Trust on Long-Term Orientation in Small Apparel Retailer-Supplier Relationship. *Clothing and Textile Research Journal*, 33(2), 83-98.

4. **Hwang, J.** and Good, L. (2014). Intelligent Sensor-based Services Success: The Role of Consumer Characteristics and Information. *European Journal of Marketing*, 48(3/4), 406-431.
3. **Hwang, J.**, Chung, J. and Jin, B. (2013). Culture Matters: The Role of Long-Term Orientation and Market Orientation in Buyer-Supplier Relationships in a Confucian Culture. *Asia Pacific Journal of Marketing and Logistics*. 25 (5), 721-744.
2. **Hwang, J.** and Kandampully, J. (2012). The Role of Self-Construal and Emotions in Younger Consumers' Commitment to Luxury Brands. *The Research Journal of the Costume Culture*, 20 (4), 1-12.
1. **Hwang, J.** and Kandampully, J. (2012). The Role of Emotional Aspects in Younger Consumer-Brand Relationship. *Journal of Product & Brand Management*, 21(2), 98-108.

BOOKs

4. **Hwang, J.** (2023). *Generation Zalpha: Global Marketing Trends*, Seoul, Korea: Woongjin.
3. **Hwang, J.** (2021). *Who Designs the Future of Shopping?*, Seoul, Korea: Humanist.
2. **Hwang, J.** (2020). *Re:Store: 8 Strategies of Physical Stores in the Digital Era*. Seoul, Korea: Influential.
1. **Hwang, J.** (2019). *The Future of Retail Business: How Technology Reshape Consumption*. Seoul, Korea: Influential.

BOOK CHAPTERS

Zhiyong, Y., Wang, Y. and **Hwang, J.** (2020). Generation Z in China: Implications to Global Brands. In Christian Scholz and Elodie Gentina (Ed.), *The New Generation Z in Asia: Dynamics, Differences, Digitalization*. Emerald.

Hwang, J. and Cooper, J. (2012). Retailer Branding through Excellence in Service. In J. Kandampully (Ed.), *Service Management: The New Paradigm in Retailing* (pp. 231-248). New York, NY: Springer.

UNDER REVIEW (titles removed to preserve peer review process)

3. **Hwang, J.** Consume Responses to AI-based Services. (invited for 2nd review at *Psychology & Marketing*)
2. **Hwang, J.** and Choi, L. Consumer Motivation in Gamified Loyalty Programs (under review at *Journal of Consumer Psychology, FT50 journal*)
1. **Hwang, J.** Brand Coolness and Prosocial Brand Image for Luxury Brands (under review at *International Journal of Consumer Studies*).

WORKING PAPERS/PROJECTS (in the order of progress)

4. **Hwang, J.** Omnichannel Promotion (manuscript writing, targeting *Journal of Retailing*)
3. **Hwang, J.** and Kwon, O. ESG Branding (Manuscript writing in progress, targeting *Journal of Business Ethics*).
2. **Hwang, J.** and Choi, L. Time Discounting in Gamified Loyalty Programs. (method design in progress, targeting *Journal of Consumer Research*).
1. **Hwang, J.** Perceived AI Ethics in Consumer Experience. (Literature review in progress, targeting *Journal of Business Ethics*).

CONFERENCE PROCEEDINGS/PRESENTATIONS

36. **Hwang, J.** and Choi, L. (August 2024). Consumer Motivation in Gamified Loyalty Programs. *2024 Summer American Marketing Association Conference*, Boston, MA.
36. **Hwang, J.** (August 2023). A Dilemma for Luxury Brands?: When and How Prosocial Actions Benefit Luxury Brands. *2023 Summer American Marketing Association Conference*, San Francisco, CA.
35. **Hwang, J.** (August 2022). Consumer Experiences with Artificial Intelligence Services: Role of Customization. *2022 Summer American Marketing Association Conference*, Chicago, IL.

34. **Hwang, J.** & Choi, L. (August 2021). Contactless Retail: Implications of Reshaped Shopping Journey and Roles of Stores. *2021 Summer American Marketing Association Conference* (virtual).

33. Choi, L & **Hwang, J.** (August 2021). The Role of External Cues on Consumer Adoption of Cannabidiol (CBD) Products: A Health Belief Model Approach. *2021 Summer American Marketing Association Conference* (virtual).

32. **Hwang, J.** (August 2020). Enhancing Consumer Responses to Loyalty Programs through Gamification. *2020 Summer American Marketing Association Conference* (virtual).

31. **Hwang, J.** (February 2020). Consumer Experiences with Artificial Intelligence (AI) Services: The Role of Value, Customization and Anthropomorphism. *2020 Winter American Marketing Association Conference*, San Diego, CA.

30. **Hwang, J.** (May 2019). Exploration of Aesthetics of Packaging Design for Multi-tier Private Brands. *2019 Academy of Marketing Science*, Vancouver, Canada.

29. **Hwang, J.** (August 2018). Embracing Fun in Customer Relationship Management: The Value of Gamified Loyalty Program for Customer Loyalty. *2018 Summer American Marketing Association Conference*, Boston, MA.

28. **Hwang, J.** (May 2018). Is Cause-Related Marketing Valuable to Luxury Brands? Brand Personality Perspectives. *2018 The Mystique of Luxury Brand Conference*, Singapore.

27. **Hwang, J.** (May 2018). Being Cool or Not?: The Impact of Cause-Related Marketing for Luxury Brands. *2018 LVMH-SMU Luxury Research Conference*, Singapore.

26. **Hwang, J.** (May 2018). Dark Side of Sharing Economy: Implications for Managing the Challenged Legitimacy of Sharing Economy. *2018 Pan-Pacific Business Association*, Seoul, Korea.

25. Cho, E. and **Hwang, J.** (May 2018). Brand Equity Formation: The Cultural Differences and Moderating Role of Perceived Brand Origin, *2018 AMA Global Marketing SIG Conference*, Santorini, Greece.

24. Graefe, D. and **Hwang, J.** (April 2018). Understanding Older Adults Volunteer Behaviors, Altruistic Actions, and their Effects on Well-Being. *2018 Annual Meeting of Southern Gerontological Society*, Buford, GA 2018.

23. **Hwang, J.** (August 2017). The Role of Enjoyment in Consumers' Adoption of Sharing Economy: An Exploratory Approach. *2017 Summer American Marketing Association*, San Francisco, CA.

22. Hur, C., **Hwang, J.** and Yeo, C. (August 2017). Differential Effect of Brand Placement Advertising: A Cross-Cultural Exploration of Cognitive Thinking System. *2017 Summer American Marketing Association Conference*, San Francisco, CA.

21. **Hwang, J.** (May 2017). Cobranding with Charities is 'COOL': Exploration of a Mechanism of Conspicuous Altruism in Consumers' Responses to Luxury Brands. *2017 The Mystique of Luxury Brand Conference*, Seoul, Korea.

20. Cho, Y-N & **Hwang, J.** (July 2016). Hungry For Answers: Misperceptions Arising from Sustainability Labeling. *2016 Academy of Marketing Science World Marketing Congress*, Paris, France.

19. **Hwang, J.** & Cho, Y-N. (July 2016). Consumers' Online Contents Sharing Behaviors. *2016 Academy of Marketing Science (AMS) World Marketing Congress*, Paris, France.

18. **Hwang, J.** (August 2016 Accepted). Consumers' Responses to Prosocial Loyalty Program. *2016 Summer American Marketing Association Conference*, Atlanta, GA.

17. Yun, Z-S. and **Hwang, J.** (April 2016). Determinants of Consumer eWOM Engagement: Moderating Role of Shopping Motives. *2016 American Collegiate Retailing Association Meeting*. New Jersey, NY.

16. **Hwang, J.** (August 2015). The Role of Value Perception in Young Consumers' Responses to Collaborative Consumption Services. *2015 Summer American Marketing Association Conference*, Chicago, IL.

15. Lee, H. & **Hwang, J.** (August 2015). Credence Attributes as Quality Cues for Organic Foods: Comparison between Light and Heavy Organic Food Buyers. *2015 Summer American Marketing Association Conference*, Chicago, IL.

14. **Hwang, J.** (March 2014). The Importance of Psychological Motivation of Older Consumers' Purchase Intention. *2014 American Collegiate Retailing Association Meeting*, Dallas, TX.

13. **Hwang, J.** and Kandampully, J. (January 2013). Understanding the Impact of Service Provider CSR on Consumer Responses to Pro-social Loyalty Programs. *2012 Positive Marketing Conference*, New York, NY (**Finalist for Best Paper Award**).
12. **Hwang, J.** and Lutz, R. (August 2012). Understanding Consumer Reactions to Pro-social Loyalty Programs: The Role of CSR-driven Emotions and Trust. *2012 Korean Marketing Association Conference*, Kyungju, Korea.
11. **Hwang, J.** (August 2012). Effects of Social Entrepreneurship on Consumers' Company Evaluation. *2012 American Marketing Association Summer Educators' Conference*, Chicago, IL (poster presentation).
10. **Hwang, J.**, Stoel, L. and Chung, J. (March 2011). Spillover Effects in Corporate Social Responsibility (CSR) Communication: Exploring in CSR-oriented Private Brands. *American Collegiate Retailing Association 2011 Meeting*, Boston, MA.
9. **Hwang, J.** and Chung, J. (March 2011). Interrelationship among Business Ethics, Conflict, and Satisfaction in Channel Relationships. *American Collegiate Retailing Association 2011 Meeting*, Boston, MA.
8. **Hwang, J.** and Rudd, N. (October 2009). Moving from 'Push' to 'Pull' in Education: Harnessing Social Media for Teaching Net Generation. *Proceedings of International Textile and Apparel Association 2009 Annual Meeting*, Bellevue, WA.
7. **Hwang, J.** and Chung, J. (September 2009). Drivers of Consumers' Retailer Choice for Organic Food Products: Antecedents and Impact of Store-Organic Product Fit, *Proceedings of the American Marketing Science/American Collegiate Retailing Association (AMS/ACRA) 2009 Meeting*, New Orleans, LA.
5. **Hwang, J.**, Chung, J. and Jin, B. (November 2008). The Effects of Retailer Market Orientation and Supplier Market Intelligence in Building Retailer Long-Term Orientation, *Proceedings of the International Textile and Apparel Association 2008 Annual Meeting*, Chicago, IL.
4. **Hwang, J.** and Rudd, N. (November 2008). Teaching with Social Network Media: Effectiveness of the Computer-Mediated Tool, YouTube, *Proceedings of the International Textile and Apparel Association 2008 Annual Meeting*, Chicago, IL.
3. **Hwang, J.**, Im, H. and Ha, Y. (November 2007). Interactivity and eWord-of-Mouth in Online Apparel Websites, *Proceedings of the International Textile and Apparel Association (ITAA) 2007 Annual Meeting*, Los Angeles, CA.
2. **Hwang, J.**, Good, L. and Yun, Z. (November 2006). Handling Privacy Concern and Risk Perceptions of RFID, In J. R. Evans (Ed.), *Retailing 2006: Strategic Challenges in the New Millennium*, Volume XI 2006, *Proceedings of the 8th Triennial Conference of the Academy of Marketing Sciences & the American Collegiate Retailing Association (AMS&ACRA)*, (pp.102-107), Orlando, FL.
1. **Hwang, J.** and Good, L. (April 2006). Consumers' Perceptions of Innovative RFID Technology and the Role of Providing Information, In D. Burns (Ed.), *Proceedings of the American Collegiate Retailing Association (ACRA) 2006 Meeting*, Fayetteville, AK.

TEACHING EXPERIENCE

Teaching Interests: Retailing, Global Consumer and Retail Business, Integrated Marketing Communication, Marketing Research, Omni-Channel/Digital Marketing

University of North Carolina-Greensboro, USA

Fall 2013 – current

MKT 422	Marketing Research (Marketing Core Class, Business Undergraduate)
MKT 440	Digital Marketing Analytics
MKT 326	Introduction to Retailing (Business Undergraduate)
MKT 421	Promotion Management in eSports (Business Undergraduate)
MKT 743	Digital Marketing Analytics (MBA)

INVITED SPEECH/PRESENTATION (Academic, Practical, National & Global)

49.	<i>Younger Audience for Art, National Museum of Modern and Contemporary Art</i> , Korea	July 2024
48.	<i>Retail Tech, Consumers, and Offline Retail, Shinsegae Group</i> , Korea	July 2024
47.	<i>Consumer Trends in the Digital Era, Woongjin Thinkbig</i> , Korea	June 2024
46.	<i>Zalpha Consumers, Nestle Korea</i> , Korea	May 2024
45.	<i>Zalpha Generation, CEO Bookclub</i> , Korea	May 2024
44.	<i>Global Marketing Trend 2024, BGF Retail</i> , Korea	December 2023
43.	<i>International Marketing Strategy, LXHausys</i> , Korea	December 2023
42.	<i>Revolution of Offline Retail Strategies, LGU+</i> , Korea	June 2023
41.	<i>New Commerce in the Endemic Era, Global Retail Summit</i> , Korea	May 2023
40.	<i>CX of the Future Shopping, SK Stoa</i> , Korea (virtual)	September 2022
39.	<i>Retail in the Endemic Era, Shinsegae Group</i> , Korea	July 2022
38.	<i>Creating Customer Experiences (CX). Samsung Electronics</i> , Korea	June & July 2022
37.	<i>Revolution of Ecommerce, 2022 Global Ecommerce Forum, Korea SMEs and Startups Agency</i> , Korea (virtual)	February 2022
36.	<i>Future of Retail Business, 11st.</i> Korea (virtual)	February 2022
35.	<i>The Revolution of Retail Business, Samsung Electronics</i> , Korea	December 2021
34.	<i>CX in Franchise Business, Korean Franchise Business Association</i> , Korea	December 2021
33.	<i>Re:Store of Retail Experiences, KB Finance Group</i> , Korea	December 2021
32.	<i>Metaverse and The Future of Retail, Smart Retail Tech Conference</i> (virtual)	November 2021
31.	<i>The Future of Coffee Business, World Coffee Forum</i> (virtual)	November 2021
30.	<i>Consumer Experiences with Technology Innovation, Shinsegae I&C</i> , Korea	July 2021
29.	<i>How Technology Reshape Business, Ulsan Chamber of Commerce and Industry</i> , Korea	June 2021
28.	<i>Offline Retail Business Strategy, Kyobyo Books</i> , Korea	June 2021
27.	<i>How to Enhance Consumer Experiences in Offline Retail, LG U+</i> , Korea	June 2021
26.	<i>Future of Banking, Shinhan Investment Bank</i> , Korea	May 2021
25.	<i>DTC – Future of Retail Business? LG Electronics H&A</i> (virtual)	March 2021
24.	<i>The Revolution of Retail Business, EBS Business Review (EBR)</i>	January 2021
23.	<i>Retail Business Projection after COVID-19, Korean Chamber of Commerce and Industry</i>	December 2020
22.	<i>Transformation of Offline Store-based Retailing, AmorePacific</i> , Korea	December 2020
21.	<i>Strategy of E-Commerce in the Era of COVID-19, Amazon Korea</i> (virtual) * The audience was 1,900+ including Amazon sellers and potential business owners	October 2020
20.	<i>Retail Strategy, Hyoseong</i> , Seoul, Korea	July 2020
19.	<i>Future of Retail, LG International</i> , Seoul, Korea	June 2020
18.	<i>2020 Retail and Food Business Trend, The Korean Ministry of Agriculture, Food and Rural Affairs</i>	November 2019
17.	<i>2020 Retail Trend, Korean Chainstores Association</i> , Seoul, Korea * The audience was 500+ managers of major Korean retailers and manufactures	November 2019
16.	<i>Global HMR Trend, World Global Forum</i> , Seoul, Korea	July 2019
15.	<i>The Impact of AI on Consumer Life, 50+ Korean</i> , Seoul, Korea	July 2019
14.	<i>Future of Retail Business, Nielson Korea</i> , Seoul, Korea	June 2019
13.	<i>Implications of Global Retail on Convenient Store, BGF Retail</i> , Seoul, Korea	June 2019
12.	<i>Future of Retail Business, GS Retail</i> , Seoul, Korea	June 2019

11. <i>Implications of Technology Innovations to Franchise Business</i> , Franchise Business Association , Seoul, Korea	June 2019
10. <i>Innovation-Based Retail Services</i> , Incheon University , Incheon, Korea	May 2019
9. <i>Future of Retail Business</i> , Inha University , Incheon, Korea	May 2019
8. <i>Global Retail Business</i> , Sejong University , Seoul, Korea	May 2019
7. <i>Artificial Intelligence (AI) and Retail Business</i> , Hanyang University , Korea	June 2018
6. US and Global Retail Business, Korean Chainstores Association , Korea *The audience was 320+ executives and managers of major Korean retailers and manufacturers	June 2018
5. <i>Toward Sustainable Business Growth: Strategic Approach</i> , Hmart , NJ, USA * The audience was CEO and 22 top executives of Hmart, a global grocery retailer with \$1+ billion revenues, with 65 stores in the US, 12 in Canada, and 2 in UK.	July 2017
4. <i>Senior Consumers: Why they matter and How to Approach Them</i> , 50+Korean , Seoul, Korea	June 2017
3. <i>Don't Refer to Me as Old or Aging: Understanding Older Consumers</i> , GROWTH, UNCG * The presentation was for community and appeared as one of the biggest events in the series	October 2016
2. <i>Marketing Perspectives for Non-Profit Sectors</i> , Busan University , Busan, Korea	June 2016
1. <i>The Role of Gratitude in Consumer Responses to CSR</i> , Hanyang University , Seoul, Korea	June 2014

MEDIA EXPOSURE (National & Global, BESIDES Retail Magazine and MediaSR)

• Generation Z and Case tape: Nostalgia Economy, Maeil Economist , Korea	September 2024
• Costso: How Retailers Keep Customers with the Basic, Maeil Economist , Korea	July 2024
• Implication of GPT-4o, Maeil Economist , Korea	May 2024
• Zalpha Generation and K-Wave, KOFICE , Korea	March 2024
• Dopamining and Short-form Contents, Kangnam Foundation for Art and Culture , Korea	March 2024
• Global Pop-up Store Trends, Donga Business Review (DBR)	February 2024
• New Consumer Power: Zalpha Generation, EBS TV , Korea	December 2023
• <i>Generation Zalph</i> , Cheil , Korea	December 2023
• <i>Offline Store Strategy of Luxury Brands</i> , Donga Business Review (DBR)	October 2022
• <i>Reformed Consumer Experiences and Retail Business</i> , EBS TV , Korea	August 2022
• <i>NFT in Creative Economy</i> , DBR	June 2022
• <i>Metaverse: Opportunities and Cautions</i> , DBR	January 2022
• <i>How to do Cross-Border Commerce</i> , DBR	September 2021
• <i>The Rise of Global Resale Market</i> , DBR	August 2021
• <i>The Role of Blockchain Technology in Retail</i> , DBR	June 2021
• <i>Retail Business in the Era of Post-COVID19</i> , TBS Radio , Korea	May 2021
• <i>Revived Social Audio Service Clubhouse</i> , DBR	March 2021
• <i>The Rise of Audio-Media</i> , Clubhouse , DBR	February 2021
• <i>Offline Store Strategy</i> , EBS TV , Korea	January 2021
• <i>Success of Instacart</i> , DBR	January 2021
• <i>The Rise of DTC(Direct-to-Consumer) Business</i> , DBR	October 2020
• <i>Contactless Retail Strategy: Enhance 'Physical' Experience</i> , DBR	September 2020
• <i>Disconnect to Reconnect: Digital Detox</i> , DBR	August 2020
• <i>Why Has Robot Restaurant Failed</i> , DBR	May 2020
• <i>How to Survive: Offline Store Strategy</i> , DBR	February 2020
• <i>Earth Fare Failure: How It Happened</i> , The Asheville-Citizen Times (USA Today Network)	February, 2020
• <i>Future of Retail Business</i> , Jainuri Business Institute , Seoul, Korea	July 2019

• <i>Pursuit of Career Success</i> . JobsN , Seoul, Korea	June 2019
• <i>The Global Retail Trend</i> . The Buyer , Seoul, Korea	June 2019
• <i>The Future of Retail Business</i> . MBC Economics , Seoul, Korea ** MBC is one of the 3 major broadcasting companies in Korea	May 2019
• <i>What Will Drive Future of Retail?</i> LSM , Seoul, Korea	May 2019
• <i>Future of Retail</i> . Weekly Donga , Seoul, Korea	May 2019
• <i>Toy's R Us Coming Back?</i> WFMY CBS TV , USA	October, 3, 2018
• <i>Current and Prospect of US Retail Business</i> , Fox TV , USA	August 3, 2018
• <i>Department Stores Fight to Compete</i> , Spectrum News , USA	April 15, 2018
• <i>UNCG Expert: Here are the Retail Trends to Expect in 2018</i> Triad Business Journal	January 15, 2018
• <i>Wage at Retailers</i> , CNBC , USA	September 25, 2017
• <i>Recipient of Teaching and Research Excellence Award</i> , Bryan School Magazine, UNCG	Fall 2017
• <i>Science of Shopping</i> , NEWS2 (TV) , Greensboro, USA	May 2016
• <i>Women Power in Global Scope</i> , Hanyang University , Seoul, Korea	April 18, 2014
• <i>UNCG Students Get Real World Experience at Fresh Market</i> , Campus Weekly , UNCG	November, 2013
• 4 th Place in National Competition on Ethical Consumption, Hangyerae , Korea	September, 2012

TRADE PUBLICATIONS in Retail Magazine (For 17 Years, total 142 articles)

June 2007 - Present

Topics: U.S. Retail Industry Analysis, Consumer Trends, Innovative Retail Practices etc.

* **Retail Magazine**: A renowned monthly trade magazine published by *Korean Chainstores Association*

* **About 90+%** are featured as a part of cover story in each magazine.

142. **Hwang, J.** (October 2024). Smaller and More Convenient: Strategies of Big Box Retailers. p. 38-41.
141. **Hwang, J.** (September 2024). Community and Value for Supermarket. p. 34-37.
140. **Hwang, J.** (August 2024). Innovative Retail Tech. p. 38-41.
139. **Hwang, J.** (July 2024). Retail Strategy in the Inflation Era. p. 34-37.
138. **Hwang, J.** (June 2024). The Power of Vertical Commerce. p. 38-41.
137. **Hwang, J.** (May 2024). Competitive Advantage of Offline Retail. p. 38-41.
136. **Hwang, J.** (April 2024). Big-Blur Trend in Retail. p. 34-37.
135. **Hwang, J.** (March 2024). Global On & Offline Retailers. p. 38-41.
134. **Hwang, J.** (February 2024). Cross-border Platform. p. 34-37.
133. **Hwang, J.** (January 2024). Review of 2023 U.S. Retail Business. p. 38-41.
132. **Hwang, J.** (December 2023). Generative AI in Retail. p. p.55-58.
131. **Hwang, J.** (August 2023). Small Format for Retail. p. 38-41.
130. **Hwang, J.** (July 2023). Customer Relationship Management. p. 34-37.
129. **Hwang, J.** (June 2023). Offline Retail: Repositioning. p. 38-41.
128. **Hwang, J.** (May 2023). Retailer PB. p. 34-37.
127. **Hwang, J.** (April 2023). Hyper AI in Retail. p. 34-37.
126. **Hwang, J.** (March 2023). Product Categories for Retailers' Growth, p. 38-41.
125. **Hwang, J.** (February 2023). Local Community Support of Retailers. p. 34-37.
124. **Hwang, J.** (January 2023). Review of 2022 U.S. Retail Business, p. 38-41.
123. **Hwang, J.** (November 2022). Revolution of O2O Strategy. p. 34-37
122. **Hwang, J.** (October 2022). Media Strategy of Retailers. p. 38-41.
121. **Hwang, J.** (September 2022). Offline Retail Revival. p. 34-37.
120. **Hwang, J.** (August 2022). Marketing Strategy in the Era of Inflation. p. 38-41.
119. **Hwang, J.** (July 2022). Smart Farm: The Future Opportunity. p. 34-37.
118. **Hwang, J.** (June 2022). Reformation of Convenience Stores. p. 38-41.
117. **Hwang, J.** (May 2022). Luxury Commerce Platforms. p. 34-37.
116. **Hwang, J.** (April 2022). Evolution of Local Business. p.38-41.
115. **Hwang, J.** (March 2022). Innovations of Online & Offline Retail p. 34-37.
114. **Hwang, J.** (February 2022). Differentiation Strategy through Fresh Food. p. 38-41.

113. **Hwang, J.** (January 2022). Review of 2021 US Retail. p. 34-37.
112. **Hwang, J.** (November 2021). Digital Transformation (DX) in Retail. p. 34-37.
111. **Hwang, J.** (October 2021). Personalization in Retail. p. 38-41.
110. **Hwang, J.** (September 2021). Live Commerce and Metaverse. p. 34-37.
109. **Hwang, J.** (August 2021). The Quick-Commerce War. 38-41.
108. **Hwang, J.** (July 2021). Rising Retail Startups. p. 38-41.
107. **Hwang, J.** (June 2021). Retail Collaboration across Industries. p. 34-37.
106. **Hwang, J.** (April 2021). Walmart + ThredUp as a Win-Win Strategy. p. 34-37.
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104. **Hwang, J.** (February 2021). Products that will be Big Hit. p. 38-41.
103. **Hwang, J.** (December 2020). Review of 2020 Retail Business. p. 42-45.
102. **Hwang, J.** (November 2020). Global Retailer's Crisis Management. p. 38-41.
101. **Hwang, J.** (October 2020). How to Entice Millennials and Gen Z Consumers. p. 34-37.
100. **Hwang, J.** (September 2020). Improving Brand Power through Collaborations. p. 38-41.
99. **Hwang, J.** (August 2020). Power of Contactless Retail: Walmart and Amazon. p. 40-43.
98. **Hwang, J.** (July 2020). Retail-as-a-Service: Revolution of Business Model. p. 34-37.
97. **Hwang, J.** (June 2020). Shopping App Differentiation Strategy. p. 34-37.
96. **Hwang, J.** (May 2020). Strengthening Food Sector. p. 34-37.
95. **Hwang, J.** (April 2020). COVID-19 Driven Changes in Consumer Trend. p. 38-41.
94. **Hwang, J.** (March 2020). Developing New Markets. p. 38-41.
93. **Hwang, J.** (January 2020). Review of 2019 Retail. p. 58-61.
92. **Hwang, J.** (October 2019). Beauty Retail Trends.
91. **Hwang, J.** (September 2019). Customer Loyalty in E-Commerce Membership.
90. **Hwang, J.** (August 2019). The Rise of Pop-Up Stores.
89. **Hwang, J.** (June 2019). The Evolution and Growth of Home Meal Replacement (HMR).
88. **Hwang, J.** (May 2019). Innovation in E-Commerce Distribution.
87. **Hwang, J.** (April 2019). Store Renewal Trends.
86. **Hwang, J.** (March 2019). 2019 Global Online and Offline Retail Business.
85. **Hwang, J.** (February 2019). Revolutionary Neighborhood Stores.
84. **Hwang, J.** (January 2019). Review of 2018 Retail Business.
83. **Hwang, J.** (October 2018). Eco-Friendly Packing Solution.
82. **Hwang, J.** (September 2018). Social Influencer Marketing.
81. **Hwang, J.** (August 2018). Innovation of Offline Retailers: New Concept Stores.
80. **Hwang, J.** (June 2018). The AI and New Technology in Retail.
79. **Hwang, J.** (May 2018). Meal-Kit Market: More Than Convenience and Health.
78. **Hwang, J.** (April 2018). Changing Drug Store Industry and Competitive Advantages.
77. **Hwang, J.** (March 2018). Leading Retailers and Emerging Retailer with Innovation.
76. **Hwang, J.** (January 2018). Review of 2017 US Retailing.
75. **Hwang, J.** (November 2017). The Downturn of Traditional Retailing?: Insights from Toy "R" Us.
74. **Hwang, J.** (September 2017). Evolution of Retailer-Manufacture Collaboration.
73. **Hwang, J.** (July 2017). Post-Shopping Malls: Search for a New Direction.
72. **Hwang, J.** (June 2017). Will Amazon's On-Demand Apparel Production Challenge Fast Fashion?
71. **Hwang, J.** (April 2017). Curation for Better Consumer Experiences
70. **Hwang, J.** (March 2017). IT Companies for Smart Retailing.
69. **Hwang, J.** (February 2017). The Transformation of Bookstores.
68. **Hwang, J.** (January 2017). 2016 US Retail Industry Analysis and 2017 Projection.
67. **Hwang, J.** (October 2016). Global Innovation of Convenience Stores.
66. **Hwang, J.** (May 2016). Shopping Innovation through Technology.
65. **Hwang, J.** (April 2016). Revolution in Drug Store Retailing.
64. **Hwang, J.** (March 2016). Powerfully Innovative: Innovation is the Answer for Growth.
63. **Hwang, J.** (February 2016). Agribusiness: Transformation to High Tech Business.

62. **Hwang, J.** (January 2016). 2015 Retail Business Review: PL, Health, Mobile and the Rise of O2O.

61. **Hwang, J.** (December 2015). Holiday Specials: Faster and More Proactive Promotions.

60. **Hwang, J.** (October 2015). Shopping for Gap in a Hotel Room? p. 54-57.

59. **Hwang, J.** (July 2015). Farmers' Markets Are Growing. p. 42-45.

58. **Hwang, J.** (June 2015). Whole Foods Market and Wegmans: Transformation of Boring Stores to Fun Shopping Places. p. 42-45.

57. **Hwang, J.** (May 2015). Google Glass in Cosmetic Product Demonstrations. p. 44-47.

56. **Hwang, J.** (March 2015). Connected Store, Curation Supermarket: Next-Generation Shopping Services.

55. **Hwang, J.** (February 2015). Fashionable Wearable is Rising. p. 50-53.

54. **Hwang, J.** (January 2015). Membership Wholesale Club and Supercenters Succeeded. p. 72-75.

53. **Hwang, J.** (December 2014). IKEA's Success in the US: Embracing Local Culture. p. 48-51.

52. **Hwang, J.** (October 2014). Total Renewal of Macy's Flagship Store in New York. p. 48-51.

51. **Hwang, J.** (September 2014). Retailers Selling Bicycle near Pet Products?: Innovative Life Style Shops.

50. **Hwang, J.** (August 2014). US Policy on Green-House Gases. p. 132-133.

49. **Hwang, J.** (June 2014). Min-Walmart, Micro Target: Slimed Retail Business Trend. 44-47.

48. **Hwang, J.** (May 2014). Home Meal Replacement Trend. 40-43.

47. **Hwang, J.** (April 2014). Unique Online Shopping Malls Fight against Amazon. 40-42.

46. **Hwang, J.** (March 2014). Strong Retailers through Cost Reduction and Private Brand Power. 36-39

45. **Hwang, J.** (January 2014). Struggling Discount Stores. 64-67.

44. **Hwang, J.** (December 2013). Harnessing Price Match and Reverse-Showrooming to Fight Against Online.

43. **Hwang, J.** (October 2013). Store Collaboration Race Over Mini-Store: Apple vs. Samsung. 56-59.

42. **Hwang, J.** (August 2013). 'Zero Energy' Challenge: Use of Less Energy-Intensive Innovative Technology.

41. **Hwang, J.** (June 2013). Walmart Launches Cosmetic PB Targeting Teenagers. 52-55.

40. **Hwang, J.** (May 2013). Collaboration for Being Competitive: Collaboration between No. 1 and No. 2 in the Outlet Business. 58-61.

39. **Hwang, J.** (April 2013). CVS for Pharmacy, Walgreen for Medical Service. 56-59.

38. **Hwang, J.** (March 2013). Walmart and Loblaw: Keeping No. 1 Place. p. 50-53.

37. **Hwang, J.** (February 2013). Hit Product Keyword: Health, Ethical Consumption, and Mobile. p. 58-61.

36. **Hwang, J.** (January 2013). Review and Projection of 2013 Retail Business. p. 74-77.

35. **Hwang, J.** (December 2012). Surviving in the Tough Economy: The Rise of Second-Hand Stores.

34. **Hwang, J.** (October 2012). From Baby Boomers to Millennials: Targeting Different Generations. p. 70-73.

33. **Hwang, J.** (August 2012). Encouraging Energy Management through Attractive Tax Benefit. p. 64-67.

32. **Hwang, J.** (June 2012). Upgraded Quality of HMR Partnering with Specialty Restaurants. p. 64-67.

31. **Hwang, J.** (May 2012). Home Improvement Trend: Home Depot Even Selling Wind Power Turbine.

30. **Hwang, J.** (January 2012). Review of 2011 Business: Consumers Want Low Price. p. 142-144.

29. **Hwang, J.** (October 2011). The Current and Future of Organic Food Market. p. 44-47.

28. **Hwang, J.** (August 2011). Energy Saving as a Must for Retailers.

27. **Hwang, J.** (May 2011). The Impact of Japanese Tsunami on the US retailing.

26. **Hwang, J.** (April 2011). Guiding Consumer Health for 24/7: Drugstore Business Trend. p. 70-73.

25. **Hwang, J.** (February 2011). The Role of Over-the-Counter (OTC) in the US retailing.

24. **Hwang, J.** (January 2011). Being Stingy on Commodity While Exciting on the Apple Products. 144-146.

23. **Hwang, J.** (December 2010). Review of 2010 US Retail Industry.

22. **Hwang, J.** (November 2010). Rising Market Share of Private Label. p. 66-68.

21. **Hwang, J.** (September 2010). Multichannel Retail Strategy. p. 45-47.

20. **Hwang, J.** (August 2010). Cross-Communication between On-Off Channels. p. 66-67.

19. **Hwang, J.** (June 2010). Innovative Promotions Attract Consumers. p. 138-139.

18. **Hwang, J.** (April 2010). Integrating Consumer Complaints. p. 60-63.

17. **Hwang, J.** (January 2010). 2009 US Retail Industry Review: Too Tough Economy. p. 74-76.

16. **Hwang, J.** (November 2009). Green Consumerism in Economic Downturn. p. 62-64.

15. **Hwang, J.** (September 2009). New Consumer Trend, Transumerism. p. 140-142.

14. **Hwang, J.** (July 2009). Green Consumption Becomes Global Trend. p. 71-72.

13. **Hwang, J.** (May 2009). Small Fun for Gloomy Consumers: Retailers Promotions in Holiday Season.
12. **Hwang, J.** (March 2009). The Power of African-American Consumer. p. 142-144.
11. **Hwang, J.** (January 2009). Beat the Recession: Retailers' Promotion. p. 136-138.
10. **Hwang, J.** (December 2008). The Current of US Retail Market. p. 68-71.
9. **Hwang, J.** (October 2008). President Election Marketing Strategy. p. 138-140.
8. **Hwang, J.** (July 2008). Fuel-Based Marketing. p. 140-142.
7. **Hwang, J.** (May 2008). Multi-Channel Strategy. p. 67-69.
6. **Hwang, J.** (April 2008). Market Leaders in Health Supplement Markets. p. 68-70.
5. **Hwang, J.** (March 2008). Ice Cream War: Pinkberry vs. Redmango. p. 138-139.
4. **Hwang, J.** (December 2007). Success of Supermarket. p. 64-67.
3. **Hwang, J.** (October 2007). Trading up in US Supermarkets: Trade Joe's. 136-138.
2. **Hwang, J.** (August 2007). Premium Outlet: The Secret of Strong Growth. p. 142-144.
1. **Hwang, J.** (June 2007). Costco vs. Sam's Club. p. 140- 142.

PRACTICAL PUBLICATIONS, MediaSR (Total 39 Columns, written in Korean)

2017 - 2019

**MediaSR is one of the most prestigious organizations regarding corporate social responsibility (CSR/ESG) in Korea.*

39. **Hwang, J.** (December 31, 2019). AI and Isolated Humans.
38. **Hwang, J.** (October 29, 2019). The Inclusiveness in the U.S. Political Campaign.
37. **Hwang, J.** (August 30, 2019). Pursuing Health and Social Value in Food Retailing.
36. **Hwang, J.** (August 6, 2019). Pro-Environmental City Seattle
35. **Hwang, J.** (April 24, 2019). The Fall of Silicon Valley Mythology.
34. **Hwang, J.** (March 22, 2019). Facebook AD Algorithm: Ethical Perspectives.
33. **Hwang, J.** (March 5, 2019). Controversies over Amazon's Pursuit of New York Headquarters.
32. **Hwang, J.** (February 11, 2019). CSR as the Mainstream in Superbowl Ads.
31. **Hwang, J.** (January 24, 2019). Convenience for Ethical Consumption: Mobile App Approach.
30. **Hwang, J.** (November 22, 2018). REI with Store Closing during the Biggest Shopping Season.
29. **Hwang, J.** (October 26, 2018). Package Free: Practicing Zero-Waste Life Style.
28. **Hwang, J.** (October 4, 2018). Amazon's minimum wage increase.
27. **Hwang, J.** (September 21, 2018). Lessons from the Failure of Panera Community Café, Panera Cares.
26. **Hwang, J.** (September 10, 2018). Brand Belief and Consumer Belief: Either Coexisting or Conflicting.
25. **Hwang, J.** (July 27, 2018). The Role of CEO's Ethical Leadership.
24. **Hwang, J.** (July 16, 2018). Application of Nudge Theory to the Use of Plastic Products.
23. **Hwang, J.** (July 4, 2018). Hidden Issues of K-Cup Coffee.
22. **Hwang, J.** (June 27, 2018). Paradox of Good Company: Good Intention is Not Enough.
21. **Hwang, J.** (June 12, 2018). The Ban of IKEA's Single-Use Plastics.
20. **Hwang, J.** (June 4, 2018). Alex Eavesdropping of Human Conversation?
19. **Hwang, J.** (May 15, 2018). Implications of Gapfill of CEOs.
18. **Hwang, J.** (April 26, 2018). Artificial Intelligence (AI) in Our Lives: The Current and Ethical Issues.
17. **Hwang, J.** (April 11, 2018). Amazon vs. Trump: Issues surrounding Conflicts between Companies and
16. **Hwang, J.** (March 27, 2018). Facebook, It's the Matter of Trust.
15. **Hwang, J.** (March 20, 2018). Convenient or Dangerous Self-Driving?: Self-Driving Cars.
14. **Hwang, J.** (March 13, 2018). Public Opinions about Gun Control and US Companies' Actions.
13. **Hwang, J.** (February 28, 2018). Cause-Related Marketing: Why It Fails.
12. **Hwang, J.** (February 20, 2018). Conventional Donation vs. Fun Donation Campaign.
11. **Hwang, J.** (February 19, 2018). Millennials and CSR.
10. **Hwang, J.** (February 7, 2018). The Ad Trend in Super bowl: Companies' Sharing and CSR.
9. **Hwang, J.** (January 30, 2018). Pursuing Humanism through Innovative Technology.
8. **Hwang, J.** (January 24, 2018). Would the CSR Practices Differ across Culture?
7. **Hwang, J.** (January 9, 2018). Firms' Donation, How to Create More Positive Impact.
6. **Hwang, J.** (January 4, 2018). Implications of Academic Research on CSR.

5. **Hwang, J.** (December 20, 2017). Lessons Learned from Failures of CSR.
4. **Hwang, J.** (December 7, 2017). Best CSR Companies in 2017.
3. **Hwang, J.** (November 29, 2017). CSR Communication – Diversified Media and Transparency are the Key.
2. **Hwang, J.** (November 17, 2017). Is Digital Marketing of CSR Possible?
1. **Hwang, J.** (November 8, 2017). CSR Reporting: Why and How.

PROFESSIONAL EXPERIENCE

INDUSTRY WORK EXPERIENCE

Columnist, Retail Magazine (For 17 Years, total 142 Monthly Columns)	June 2007 - current
* <i>Retail Magazine: a renowned Korean magazine published monthly by Korean Chainstores Association</i>	
Columnist, Dong-a Business Review (DBR)	January 2020 – current
Panel, Samsung Global Research, Korea	2024
Advisor, Seoul City Branding, Korea	July 2023
Advisor, Samsung C&T, Korea	May 2022- May 2023
Advisor, AmorePacific, Korea	2021
Global Advisor, KIA Motors, Korea	Summer 2020
Columnist, Media SR (total 37 columns on CSR/ESG topics)	2017 - 2019
Professional Project Partner in Global Domain, KOSRI	Fall 2015
Conduct research on social enterprise and crowdfunding	
Speaker & Coordinator (Invited), Korean Chainstores Association	November 2010
Led one-week workshop focusing on US retail strategy held in Chicago	
Participants were 30 executives of leading Korean manufacturers and retailers (e.g., SamsungTesco)	
* <i>This workshop was affiliated with Korean Ministry of Knowledge Economy</i>	
Market Researcher, Samsung Tesco	January 2008 – 2009
Analyzed the US retail market and wrote market analysis reports	
* <i>Samsung Tesco: The second largest retailer in Korea, JV with Tesco, UK</i>	
Business Consultant, H&B Co. Ltd	Seoul, Korea
Assessed new business launching opportunities and market competition	January– August 2003
Recommended marketing and promotion strategies	
* <i>e.g., recommendations resulted in a company's successful launching and growth with over 100 franchisees during my time as a consultant</i>	
Merchandiser, Mido Co., Ltd.	Seoul, Korea
Charged with sales data analysis and marketing strategy development	November 2000 – 2001
Conducted research on product market and competitor landscape	
Worked with manufacturing companies and conducted inventory management	
* <i>Mido: One of 5 major men's apparel companies in Korea</i>	
Executive Member, Innovator; On & Off-line business consulting community, Seoul, Korea	2003 – 2008
Provided educational seminars regarding customer relationship management (CRM), marketing strategy, and business consulting	

SERVICE/PROFESSIONAL AFFILIATIONS

Service, The University of North Carolina at Greensboro

International Travel Policy (University level)	Spring 2021-current
Faculty Senate Professional Development (University level)	Fall 2017-current
Graduate Program Committee Chair (College level)	Fall 2021-Spring 2024

Graduate Program Committee (College level)	Fall 2019-current
Research Grant Reviewer (University level)	Spring 2020
Faculty Search Committee (several terms)	2018, 2023, 2024
CTLE committee (College level service)	Spring 2018
Planning and Faculty Development Committee	Fall 2013 – current
Undergraduate Curriculum Committee	Spring 2014 - current
Spartan Showcase	Fall 2017
Faculty Search Committee (tenure-track & full-time lecturer positions)	Spring & Fall 2016
National Council of University Research Administrators	Fall 2015

Service, The Ohio State University

Delegate, Council of Graduate Students	Winter 2007 – Summer 2009
Organization Committee, 24 th Hayes Research Forum	Spring 2009
President, Korean Student Association in Consumer Sciences	2008

Professional Memberships

American Marketing Association, Korean Marketing Association

Journal/Conference Reviewer Experiences (National/International)

Academic Journals

Journal of the Academy of Marketing Science, Journal of Service Management, Journal of Public Policy and Marketing, Electronic Commerce Research, Total Quality Management & Business Excellence, Journal of Consumer Marketing, British Food Journal, International Review of Retail, Distribution and Consumer Research, Asia Pacific Journal of Marketing & Logistics, Journal of Consumer Affairs, Journal of Consumer Research (Reviewer trainee), etc.

Academic Conferences

American Marketing Association (AMA), American Collegiate Retailing Association (ACRA) Conference, Academy of International Business (AIB) Conference, American Marketing Science (AMS), AMS World Marketing Congress, etc.

Global/Industry Level Service

Advisory Board, 2024 & 2025 NRF Big Show Asia-Pacific
Board of Directors, Fashion Business Association (Korea)

2023 - Current
2015 - 2020

PROFESSIONAL DEVELOPMENT

2024 Gen AI Workshop	September 2024
2024 Data Matters, UNC, USA	August 2024
2024 AI in Retail, Retail Dive, USA	July 2024
2022 Esports Business Summit, Las Vegas, USA	November 2022
2022 National Retail Federation's Retail Big Show, New York, USA	January 2022
Section4: Branding by NYU (virtual, 3 week's program)	June 2021
2021 National Retail Federation's Retail Big Show (virtual)	January 2021
2020 Research Development Workshop by Journal of Marketing, AMA, San Diego, USA	February 2020
2020 National Retail Federation's Retail Big Show, New York, USA	January 2020
2019 Korean American Leadership Conference	September 2019
Teaching Digital Marketing Analytics, 2019 AMS, Vancouver, Canada	May 2019
AI Summit, Seoul, Korea	December 2018
Blockchain and Social Impact, Seoul, Korea	June 2018
CSR Conference, Seoul, Korea	May 2018
CSR Conference, Seoul, Korea	May 2017
Text-Mining & Machine Learning, Columbia University	April 2017

Local Food Impact, Washington D.C.	April 2017
SimplyMap, UNCG	February 2017
WebEx: UNCG's new Synchronous Learning Management System, UNCG	October 2016
Media Training, University Relations, UNCG	October 2016
Plagiarism and Turnitin, UNCG	October 2016
New Faculty Director Workshop, UNCG	October 2016
9 th Global Forum – Industry 4.0, Seoul	June 2016
Preparing Your Dossier for Promotion and Tenure, UNCG	April 2016
Roundtable Discussion about Online Teaching, UNCG	February 2016
PLS-SEM Workshop, Elon University	February 2016
Faculty Mentoring Program, UNCG	Fall 2014-Spring 2015
Grant Resources (4 Series), UNCG	Fall 2014
Grant Community, UNCG	Fall 2013 - Spring 2014
Sustainability Workshop, UNCG	August 2013
Teaching excellence, University of Florida	April 2012
Teaching workshop: International Business, University of Memphis	June 2010

GRANTS (all funded except for ones specified)

- 2022 Fall Internal Research Grant on Consumer Responses to Metaverse, UNCG, \$5,000
- 2020-2021 Margaret Van Hoy Hill Dean's Notable Scholar, Bryan School of Business & Economics, UNCG. \$5,000
- 2020 ALDI Project Award, Bryan School of Business & Economics, UNCG
- 2019-2020 Margaret Van Hoy Hill Dean's Notable Scholar, Bryan School of Business & Economics, UNCG. \$5,000
- 2019 Faculty First Award, Consumer Responses to AI-Services, UNCG. \$5,000
- 2019 Kohler Grant, Cross-Cultural Exploration of Consumer Responses to AI-Services, UNCG. \$1,000
- 2019 Scholar's Travel Grant, UNCG
- 2017 International Grant, IPC, UNCG
- 2016 International Grant, IPC, UNCG
- 2016 Scholar's Travel Grant, UNCG
- 2016-2018 Margaret Van Hoy Hill Dean's Notable Scholar, Bryan School of Business & Economics, UNCG. \$10,000
- 2015 Kohler Grant., Cross-Cultural Analysis of Consumer Charitable Behaviors, UNCG. \$1,000
- 2015 USDA Grant, National Institute of Food and Agriculture (NIFA), Consumers` Purchases of Local Foods at Farmers` Markets. \$152,597 (PI) (not funded)
- 2015 Scholar's Travel Grant, UNCG
- 2015 New Faculty Grant, Consumer Responses to Multi-tier Private Brands. UNCG. \$4,000
- 2015 Dean's Research Scholars Program, Consumer Experiences and Adoption of Sharing Economy, UNCG, \$3,000
- 2014 Dean's Research Scholars Program, Customer Equity of Pro-social Private Brand, UNCG. \$3,000